



1 | Our position

# ■ FPT as a glance

#1

in SW Services & **Systems** Integration in **ASEAN** 

#1

Entertainment Portal in Southeast Asia

#1

**Private University** in Vietnam 17,000 Students

We are where our clients are





Best-in-Class Processes, Standards, and Partnerships



**SEI CMMI Level 5** 



ISO/TS 16949

California









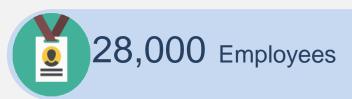


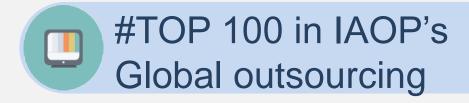
New York













22 Global Offices





15,000+ Technologists



#1 Data Hosting in Vietnam



40+ F500 Clients



#1 Banking & Finance IT Service



30M+ Viewers Per Day



Pro.



#1 Private University In Vietnam

# ■ Our portfolio | Technology sector



**Telecom & communications** 

**Banking & finance** 

**Public finance** 

Government

Healthcare

Logistic

**Education** 

Retail

**Semiconductors** 

# GLOBAL DELIVERY MODELS

Offshore OSDC

Nearshore

Onsite

IT total services in key industries

24/7 PERMANENT SUPPORT

### **SOLUTIONS AND SERVICES**

### SOLUTIONS

- Core banking solutions
- Business support Solutions
- Healthcare solutions IT SERVICES
- Cloud services
- Legacy migration
- IoT (Internet of Things)
- Embedded systems
- Mobility
- Big Data
  - **OUTSOURCING SERVICES**
- Application services
- Global process services
  - **TECHNICAL SUPPORT**

- Taxation management solutions
- E-Government solutions
- o ERP
- Data center
- Security
- Software development
- Additional IT services
- o IT infrastructure

### Our Clients

# PUBLIC SERVICES CNB | CENTRAL | HOUSING & DEVELOPMENT | BOARD | Singapore | Police Force | Amendeer of the Home Team













## **Bestshore model**

### What is **Best Shore?**

Outsourcing means more than serve your client from overseas delivery. FPT manages requirements with the most valuable benefit for the client.

With Best Shore FPT combines on site presence with near shore and off shore capabilities

With this model FPT is able to quickly react on each individual request.
Our client benefits from all FPT locations while not need to care about the complexity behind it.

Slovakia as member of the European Union underlies the same (Data Protection) Law as Germany.

Kosice as our location in SK is called Slovakia's IT Valley.

9/% of our employees in SK speak English fluently

of our employees in SK speak German fluently

Years of experience in Utility Industry

91% of our employees have a University Degree



### Vietnam

Regarding to Gartner, Vietnam is the new "place to be" for outsourcing with outstanding conditions.

Our resource pool in Vietnam with 18,000 IT experts allows us to serve our client with excellent services across the branches.

90 % of our employees in VN speak English

95 % with University

s in with University
degree or higher

16

fluently

Years of experiences in Outsourcing

17 countries

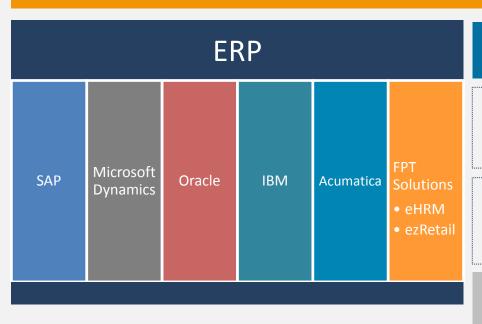
with +200

Clients world wide



# **■ ERP Capabilities**

Professional Team of more than **350 experienced** business analysts, consultants and developers, dedicated to support your ERP environment.



### Why FPT Software ERP?

15 years experience in various ERP solutions

Leveraging Vietnam's cost competitive-

ness

Trusted by clients all over the world

Fast & Effective implementation by skillful resources

Partner of ERP giants: SAP, Oracle, Microsoft Dynamics, IBM

FPT Package made by FPT: eHRM; ezRetails

Experiences in implementing software for **various business functions:** Accounting & Finance; Production Management; Sales & Distribution Management; Purchasing; Inventory & Logistics; Human Resources Management; Supply Chain Management; Customer Relationship Management; Etc.





































# Cloudification

### Transforming the way the enterprise runs infrastructure







**Reduce Costs** 

Increase Speed

Improve Agility

With our more than 600 AWS, Azure and OpenShift experienced experts we can help you to move your applications from on premise to cloud and operate those there

# ■ Mobility Services – Enterprise Mobilization

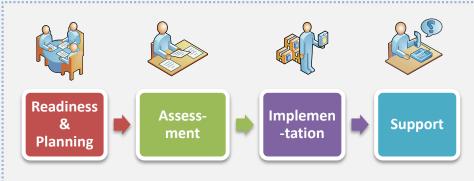
With more than **1,000+** developers across all mobile platforms, we are offering complete solutions to support your business

### **Enterprise Mobilization Roadmap**



- Mobile and Mobile Enterprise Applications
- Websites on Mobile Devices
- Mobile APPS for all Platforms and Devices
- Build and Manage private Enterprise APP-Stores
- Product and Software Integration with Mobile Devices

### **FPT Mobilization Process**































# Big Data Capabilities



## Machine Learning Solutions

- Text Mining & Natural Language Processing
- Computer vision & pattern recognition
- Recommendation
- Anomaly detection & predictive maintenance

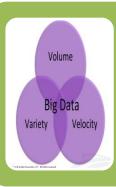
### **Visualization & BI**











### Big data services

- High volume data ETL
- Real time & streaming data processing
- Big data DWH
- Cloud based big data solutions



### **Data warehouse**











### **Business Intelligence Service**

- Data visualization
- ETL data processing
- Data warehouse development
- Security
- Enterprise data governance

### **ETL & Big Data Processing**





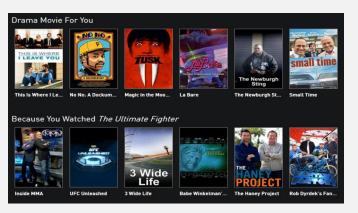


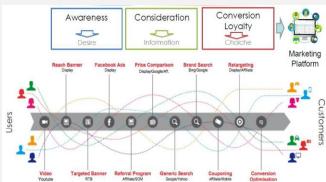


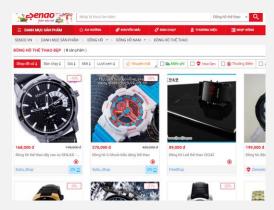
### Video & Music recommendation

### Online Advertising Optimization

### Product recommendation













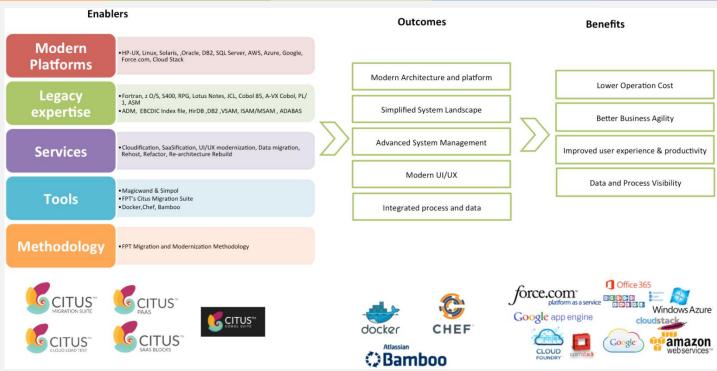






# ■ Modernization & Migration Services

Consulting	Assessment	Implementation	Change Management	Maintenance
<ol> <li>High level manager discussion</li> <li>High level Planning</li> </ol>	<ol> <li>Platform suggestion</li> <li>Architecture design</li> <li>Cost estimation</li> </ol>	<ol> <li>Scoping (Business value confirmation)</li> <li>Migrate to target platform</li> </ol>	<ol> <li>Create training material</li> <li>Support training enduser using migrated applications</li> </ol>	<ol> <li>Server monitoring</li> <li>Application         maintenance</li> <li>Application         enhancement</li> </ol>





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Full service Migration with Optimal Processes; Jointly defined process with Microsoft & finedtuned through decade of experience



- Development Center in Hanoi
- Deployment Centers in US, Japan, Singapore, Malaysia



Comprehensive Knowledge Base & Best Practices

Commercial Tools with more than 200K US\$ license sold













# ■ Internet of Things

Framework, templates & reference architectures empowered by Azure IoT suite, AWS IoT and GE Predix

